



**DLA**  
DEFENSE LOGISTICS AGENCY  
*Established 1961*



The Nation's Combat Logistics Support Agency

 **OUTLOOK**® Conference

## Clothing & Textiles Supply Chain

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## Clothing & Textiles Mission

Provide world-class integrated logistics solutions for clothing, individual equipment and textile items to Warfighters and Emergency Responders in peace and in war; around the clock and around the world.



# Clothing & Textiles Organization





# Clothing & Textiles Supply Chain

## Effective and efficient logistical support

### Variety of Products: Boots to Uniforms to Body Armor



### Long Term Contracting of Military-Unique items

- ✓ Dress and Field Uniforms
- ✓ Field Gear
- ✓ Personal Chemical Protective Items
- ✓ Body Armor
- ✓ Footwear
- ✓ Ecclesiastical Items
- ✓ Tents and Shelters
- ✓ Flags

**3PL solutions to meet customers' logistics challenges**



# Class II...Clothing & Textiles

**FY24  
Projection  
\$2.0B**

## Customers & Items

**Customers:** 12,633

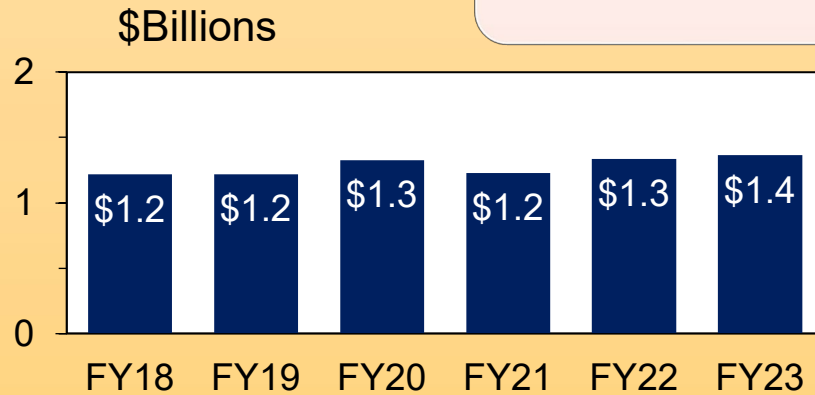
**Orders:** 4.2M annually

**Items:** 84,372 NIINs

## Sales



## The Big Picture



## Inventory

## Employees (FY24 Actual):

**335 civilian**  
**+ 5 military**

**Suppliers:** 311

## Personnel & Vendors

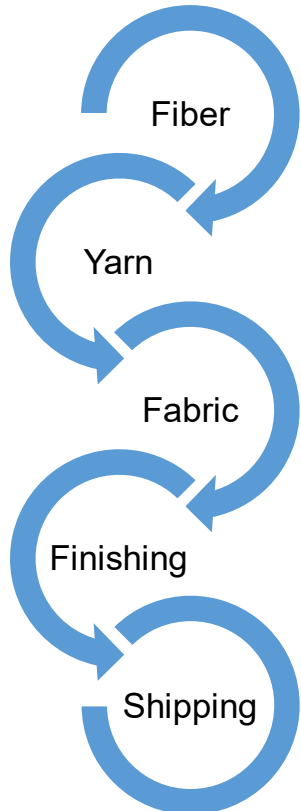


# Mitigation for Lengthy Class II Supply Chain

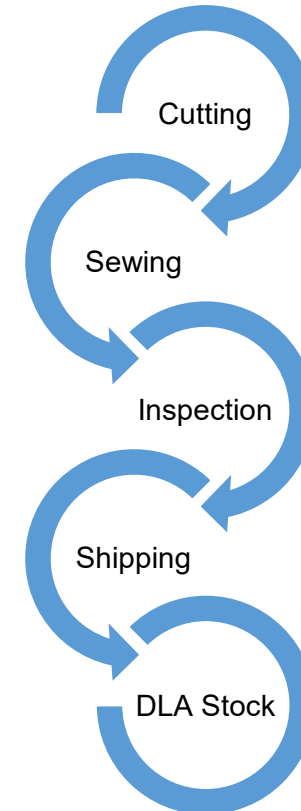
Material Suppliers



End Item Mfgs



- **Most Class II items are military unique and manufactured to support anticipated demand**
- **Lead times for items from a cold start can be 180+ days**
- **Industrial base has extremely limited capacity to quickly surge to meet larger demands**
- **Accurate usage forecasts by size are critical to maintaining readiness**
- **DLA primarily business model for Class II items is continuous monthly deliveries for stock and distribution to mitigate supply chain length and lead times**



**Advanced planning and customer collaboration is key to ensuring Class II readiness support**



# Economic Price Adjustment Clause

- May see in new procurements in C&T
  - Market Research
    - (1) "Index", for the purpose of price adjustment under this procurement note, means the Producer Price Index(es) reported in the monthly publication entitled, "Producer Price Indexes", published by the United States (U.S.) Department of Labor (DOL), Bureau of Labor Statistics (BLS) for the following code number(s) and title(s): \_\_\_\_\_/contracting officer fill-in/\_\_\_\_\_. Note: Up to two indexes can be used under this procurement note. If two indexes are used, a unit allowance for each index must be identified in paragraph (5).
    - Tied directly to material costs from the BLS index
    - Prices can go up and go down







# PFAS - Per-and Polyfluoroalkyl Substances

- A projection: See us moving away from PFAS
  - We envision there being a PFAS free future
  - Communicate with your reps/POC on how PFAS is part of your product
    - What is being done to eliminate PFAS?
    - How will not utilizing FPAS support DLA/Customer Requirements
  - Proactive on requests for adjustments to the future





# FY22-24 Clothing & Textiles Obligations

		FY22 Actual (millions)	FY23 Actual (millions)	FY24 Actual As Of March 2024
<b>Dress Clothing</b>		\$218	\$236	\$111
<b>Field Clothing</b>		\$573	\$631	\$326
<b>Organizational Clothing</b>		\$364	\$327	\$185
<b>Individual Equipment</b>		\$559	\$537	\$291
<b>Totals</b>		<b>1.714B</b>	<b>\$1.731B</b>	<b>\$913M</b>



# Individual Equipment Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
MOLLE 4000	Lot 1-SBSA Lot 2- Unrestricted	36 Months (Three 1 Year Tiers)	88,000	June 2024	Michelle Falkowski
VTP – ESAPI & ESBI	Lot 1-SBSA Lot 2- Unrestricted	36 Months (Three 1 Year Tiers)	Various with size tariff	June 2024	Jessica Reilly
Legacy ESAPI	Lot 1-SBSA Lot 2- Unrestricted	36 Months (Three 1 Year Tiers)	Various with size tariff	June 2024	Kimberly Sabo
Ballistic Combat Shirt	TBD To begin market survey in May 2024	TBD	TBD	July/August 2024	Alex Salim
MOLLE Large Rucksack and Components	TBD Market survey in progress	36 Months (Three 1 Year Tiers)	TBD	July 2024	Kiaralis Velez Santiago
Self Inflating Mat	TBD To begin market survey in May 2024	36 Months (Three 1 Year Tiers)	115,000	July 2024	David Falkowski



# Tents, Shelters & Components Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
COTS – Tent, Shelters & Components	Unrestricted	Four – 1 Year Tiers	IDIQ	Currently Open Until 4/2026	Ricardo Perez
Soldier Crew Tent & Components	Unrestricted	Three - 1 Year Tiers	470	June 2024	Syerita Avant
Tent Expandable 16X16	Unrestricted	Three - 1 Year Tiers	2,010	July 2024	Syerita Avant



# Safety Gear Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Universal Bag	Unrestricted	5 Years	2,800	June 2024	Mara Cremen
Shroud Face & Neck	Unrestricted	Fixed Quantity	6,400 Units	June 2024	Matt Porreca
ACVC Liner	Small Business Set-Aside	Fixed Quantity	10,000	Open – May 3, 2024	Lisa Pizzo
86P/87P Coveralls	Unrestricted	5 Years	1,300	August 2024	Lisa Pizzo
Anti-Exposure Socks	Small Business Set-Aside	5 Years	1,800	August 2024	TBD
Primary Survival Gear Carrier (PSGC)	Unrestricted	4 Years	TBD	September 2024	TBD
ACVC Shell	Unrestricted	4 Years	1,300	June 2024	Lisa Pizzo



# Dress Uniform & Cloth Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
MC Green and Blue Skirts	Small Business	60 Months (Five 1 Year Tiers)	TBD	2024	Ayanah Savage
AF Trousers	Small Business	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
Navy White Slacks	Small Business	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
MDW Trousers	Small Business	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
MC Stripe	Small Business	1 Year	140,000 YDS	2024	Terrance Arter
Men's and Women's Navy Coats	Small Business	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
Men's Broadfall Trousers	Small Business	60 Months (Five 1 Year Tiers)	TBD	2024	TBD



# Dress Uniform & Cloth Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
MC Dark Blue Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	TBD	2024	Terrance Arter
West Point Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	10,020 YDS	2024	TBD
CG Washable Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
MC Sky Blue Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
MC Maternity Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
Men's and Women's CG Coats	Small Business	60 Months (Five 1 Year Tiers)	TBD	2024	TBD
Scarlet Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	TBD	2024	TBD



# Outerwear Shirts & Headwear Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Women's ASU Dress Shirt + Navy Dress Shirt	Source America	5 TIERS	TBD	TBD	Megan Wherrity
Men's Navy White Jumpers	TBD	5 TIERS	322,496	TBD	Marissa Sacca
Women's Navy White Jumpers	Small Business Set-Aside	5 TIERS	86,768	TBD	Marissa Sacca
Women's MC Garrison Cap, Green	Small Business Set-Aside	5 TIERS	5,375	TBD	Earl Joyner / Nicholas Smarro
Women's AF Long Sleeve Dress Shirt	Small Business Set-Aside	5 TIERS	20,112	TBD	Earl Joyner
Men's JRTOC Jacket w/ & w/o Logo	TBD	TBD	TBD	TBD	TBD



# Heraldics Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
Army Blanket	Small Business Set Aside	5 Years (Tier Years)	15,000	May	Stanley Thomas
Full Color US Flag Insignia	Small Business Set Aside	5 Years (Tier Years)	392,148	June	Philip Washington





# Accessories Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Riggers Belt, Various Colors	Mandatory NIB	60 Months (Five 1 Year Tiers)	2,580,00	May 2024	Katlyn Sanders
Woman's Necktabs, Blue & Green	Mandatory NIB	60 Months (Five 1 Year Tiers)	Blue: 4,900 Green: 5,475	Summer 2024	Katlyn Sanders
Necktab Women's Blue Airforce	Mandatory Source America	60 Months (Five 1 Year Tiers)	37,000	Summer 2024	Katlyn Sanders
Trouser Belts, Chrome Clip	Mandatory NIB	60 Months (Five 1 Year Tiers)	213,850	Summer 2024	Katlyn Sanders
Trouser Belts, Gold Clip	Mandatory NIB	60 Months (Five 1 Year Tiers)	300,000	Summer 2024	Katlyn Sanders



# Extreme Cold Weather Clothing System Upcoming Opportunities

ITEM	Strategy	EST Contract Length	Annual Estimated Quantity Each Tier	Estimated Issue Date	Buyer
USMC Pull over Grid Fleece	Mandatory	5 Year Tiered Contract	18,192	June 2024	Matthew Everett
FREE MIDWEIGHT DRAWERS	Mandatory	5 Year Tiered Contract	11,640	June 2024	Sue Demarco
SNOW CAMO PARKA	Competitive	5 Year Tiered Contract	400,000	June 2024	Sherri Gehman
SNOW CAMO TROUSER	Competitive	5 Year Tiered Contract	400,000	June 2024	Geoffrey Gilbert
Jersey, Working (Mock-T)	Mandatory	4 Year Tiered Contract	38,800	May 2024	Matthew Everett
GEN III Layer 5 Trousers	Competitive	3 Year Tiered Contract	120,000	May 2024	Tiffany Taylor
FREE EWOL Parka	Mandatory	5 Year Tiered Contract	79,080	May 2024	Sherri Gehman
FREE EWOL Trousers	Mandatory	5 Year Tiered Contract	15,816	May 2024	Geoffrey Gilbert
FREE Base layer Undershirt	Mandatory	5 Year Tiered Contract	20,028	May 2024	Tiffany Taylor
Undershirt & Drawers, Flame Resistant, LW Cold Weather	Competitive	5 Year Tiered Contract	Undershirt 8,892 Drawers 6,396	June 2024	Sue Demarco
Cold Weather Parka, Navy and Coast Guard	Competitive	5 Year Tiered Contract	65,000	May 2024	Sue Demarco
Fleece Liner, Navy/Navy Working/ Coast Guard	Mandatory	4 Year Tiered Contract	120,000 (any combination)	May 2024	Tiffany Taylor
GEN III LAYER 7 Trouser	Competitive	5 Year Tiered Contract	31,539	June 2024	Tiffany Taylor



# Organizational Clothing Division Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Army Combat Shirts Unisex (04066)	Competitive 8a	36 Months (3 one year tiers)	125,001	May/June 2024	Shane Moore
Coverall 27P Sage, Mns/Wmns type I and II and Maternity (00470)	Unrestricted	60 months (5 one year tiers)	63900	July 2024	Kathryn Callahan
Overboot Lightweight (00116)	Unrestricted	36 Months (3 one year tiers)	1 <sup>st</sup> yr 722,019	July 2024	John Green
Army Aircrew Combat Uniform coat and trouser, unisex, female and maternity version – 23R0124 (04061, 04062, 01061, 01062, 01040 and 01042)	Hubzone Set Aside	48 months (4 one year tiers)	126,000	July 2024	Michael O’Conner
Wildland Firefight Pants Type I (04003) and Type II (04005) plus female variant (01008) 24R0004	Unrestricted	48 Months	TBD	TBD	Michael O’Connor



# Organizational Clothing Division Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Wildland Forest Service Shirts (04004) -	Small Business Set-Aside	48 Months (4 one year tiers)	TBD	TBD	Michael O'Conner
Dress Shoe Navy Black Leather Mens and Women (02450 and 02451)	Unrestricted	36 Months (3 one year tiers)	147,432	June/July 2024	Michael Curry
Boots General Purpose and Flight Deck Mens and Womens (I5 Black) (04018 and 04019)	Small Business Set-Aside -TBD	36 Months (3 one year tiers)	142,776	August 2024	Michael Curry
Boots General Purpose and Flight Deck Mens and Womens (I5 Brown)	Small Business Set Aside	36 Month (3 one year tiers)	4,680	August 2024	Angela Harris-Norton



# Organizational Clothing Division Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Army Improved HW Combat Boots (03930 and 03931)	TBD	42 months (18 month 1 <sup>st</sup> tier and 2 one year tiers)	1 <sup>st</sup> 218,880 2 <sup>nd</sup> and 3 <sup>rd</sup> 291,168	July 2024	Kristy Deritis
Athletic Footwear 2.0	TBD	36 Months (3 one year tiers)	TBD	TBD	Kristy Deritis
Boot Combat Tropical	Unrestricted - TBD	36 Months (3 one year tiers)	1 <sup>st</sup> -2500 2 <sup>nd</sup> 7500 3 <sup>rd</sup> 8000	TBD	Michael Curry
Boots General Purpose and Flight Deck Mens and Womens (15 Brown) (04029 and 04030)	Small Business Set Aside	36 Month (3 one year tiers)	TBD	June/July 2024	Angela Harris-Norton



# Organizational Clothing Division Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Neck Gaiter	Mandatory South Texas - NIB	48 months (4 one year tiers)	132,480	Sept 2024	Ryan Hutton
Butyl Gloves, 7 mil 14 mil, 25 mil with insert, 35 mil	Unrestricted	48 months (4 one year tiers)	82000	Sept 2024	Ryan Hutton
Chemical Protective Glove (00109)	TBD	60 months (5 one year tiers – max \$7.5M)	36,456	June 2024	Ben Williams
Army Combat Shirt unisex 04066 and female (00115) 24R0046	Mandatory split 50/50 SA/NIB	36 Months (3 one year tiers)	223,502 for each SA/NIB	June 2024	Shane Moore



# Organizational Clothing Division Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Trigger finger Mitten Liner (New Item)	TBD	36 Months (3 one year tiers)	189,420	Sept 2024	John Crandley
Intermediate Cold Weather Glove (ICWG) New Item	TBD	36 Months (3 one year tiers)	196,404	Sept 2024	Vanessa Cirminiello
Trigger Finger Mitten Shell and Extreme Cold Weather Shell	TBD	36 Months (3 one year tiers)	Item 1 – 189,420 Item 2- 188,400	Sept 2024	Chari Fix
Glove Insert Coyote, Black and green	Small Business Set Aside	36 Months (3 one year tiers \$7.5M max)	358,517	June/July 2024	Angela Harris-Norton



# Information for C&T Vendors

Browser tabs: Clothing and Textile Industry Sup x +

Address bar: <https://www.dla.mil/Troop-Support/Clothing-and-Textiles/Industry-Support/>

Language: An official website of the United States government [Here's how you know](#)



**DEFENSE LOGISTICS AGENCY**  
THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY

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HOME > TROOP SUPPORT > CLOTHING AND TEXTILES > INDUSTRY SUPPORT

- Clothing and Textiles
- Customer Support
- Industry Support** -
- Industry Events
- Shade Council
- Specification Request
- Vendor Contacts

## Industry Support

Below are links to assist Clothing & Textiles vendors.

- [C&T contacts for vendors](#)
- [Industry events](#)
- [Spec/drawing/pattern request](#)
- [Shade Council](#)
- [Letter to suppliers about Berry Amendment compliance](#)
- [C&T Additional Quality Assurance Requirements \(Aug. 1, 2021\)](#)
- [Defense Protection Act \(DPA\) Funding Opportunity Announcements \(FOAs\)](#)







# C&T Supplier Operations Division Chiefs

**Director, Supplier Operations – Leighann Mazoki**

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**Field Clothing Division – Randy McArthur**

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**Dress Clothing Division – Lisa Marie Vivino**

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**Organizational Clothing Division – Kevin Peoples**

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**Strategic Material Sourcing – Cate Dillon**

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**Individual Equipment Division – Michael Medora**

michael.medora@dla.mil

**Tech/Quality Division – vacant**

**Resolution Division – vacant**

